

TROY VALVE

T I M E S

VOL. 8 | DECEMBER 2017

What's New at Troy Valve?

There's always something new at Troy Valve. Here's the latest scoop!

WefTec

Well WefTec was fun. It seems as if it took months to prepare, and the anticipation was building and building, and - just like that - it was over. It was an outstanding show for Troy Valve, though. We were able to see and talk with so many of our great customers. We also had an opportunity to talk about our products with some people who were not as familiar with us. I hope, that in the chaos of the show, no one stopped by to find an empty booth or one that was too crowded. If, for some reason, you missed us this year, please send us an email at sales@penntroy.com, and we will help you any way we can.

This year is quickly coming to close. As we try to tie-up any loose ends before we break for the Holidays, we are reminded of just how much we have to be thankful for. This has been an amazing year. We have been busy. We have new machines and a new catalog, and there is fresh paint on some of our walls as well as some new carpet. And we have our customers to thank for everything. So, thank you! We truly hope you take some time out of your busy schedules to read this little newsletter that we created a couple years ago. I also hope that it serves its intended purpose and informs and entertains. If you have any suggestions or questions, we are more than happy to listen. It's the best way to improve.

New Catalogs

We mentioned in September that the catalogs are finished. We took quite a few to WefTec and received some great feedback. We were glad to hear how much the new design was embraced. We knew it was needed, so there is a digital catalog now available on our website under the resources tab. We are working on getting more hard copies printed for those of you who wish to have them for your shelves. If you would like a hard copy of the catalog, please let us know by emailing your request to sales@penntroy.com. Once copies become available, we will get them out to you.

Holiday Hours

We will be closing early (12 noon) on December 22 and remain closed on December 25 in observance of the Christmas holiday.

We will also be closed on January 1.

We would like to wish everyone a Merry Christmas and a Happy, Safe, and Prosperous New Year!

Product Spotlight



MADE IN THE USA

Flap Valves

Flap Valves are put on the end of a flanged pipe to allow the flow of water out of the pipe and to prevent anything from flowing back in, such as sticks, leaves or other debris. Under direct pressure, the valve will open, and it will close when the pressure from outfall fluid is relieved. Now available in sizes 3" through 36".



▶ Employee Recognition Corner



Doug Despreaux CNC Programmer

How long have you worked at Penn-Troy?

28 years

What is your position and common daily duties?

CNC programmer - set-up, fixturing, training and support

What do you like most about your job?

The challenges and the relaxed atmosphere

What are your hobbies?

Customizing Volkswagens

Do you have a vacation ritual or location?

None

What is your favorite movie?

The Transporter

Any bucket list item(s) you care to share?

Driving on the Autobahn

Do you have any hidden talents?

Working on cars

Family?

Never married - 3 children

How do you unwind outside of work?

Working on the house, hanging out with friends

▶ A Message From the President

Thank you once again for taking time to read the Troy Valve Times. Needless to say, we at Penn-Troy are excited for the Holidays. I began my holiday season by watching "A Christmas Carol" with my kids this past weekend. I find myself especially attentive to that story, as Ebenezer Scrooge is a businessman, and I see the story as the ultimate pitfall for anyone in the business world. There is no doubt that cash is the lifeblood of any business, and being profitable is necessary for continuity; however, there needs to be more.

The message that I keep repeating here at Penn-Troy is that, if we do things the right way and continue our mission of making the world a better place through our products and service, business will take care of itself. This Christmas season, I want you to know that we truly value our relationships with our customers, and we will always put our integrity over profits. And with that, I leave you with a Merry Christmas and my favorite line from "A Christmas Carol" as said by Fred to his uncle Scrooge:

"I have always thought of Christmas time, when it has come round... as a good time: a kind, forgiving, charitable, pleasant time: the only time I know of, in the long calendar of the year, when men and women seem by one consent to open their shut-up hearts freely, and to think of people below them as if they really were fellow passengers to the grave, and not another race of creatures bound on other journeys."

Sincerely,

Mark Powers

Mark Powers
President and Chief Executive Officer
Cell: 607-742-2746 | Toll Free: 800-232-4442



▶ Volume 8 Contest

Anyone wishing to participate in our contest should answer the following question **about us**:

What year was Penn-Troy founded?

All answers should be emailed to sales@pennstroy.com. Please use the word **CONTEST** in the subject line. All correct entries will be contacted and given the choice of a Troy Valve hat or t-shirt.

*No names and/or locations will be published. No entries will be used in future issues without consent.

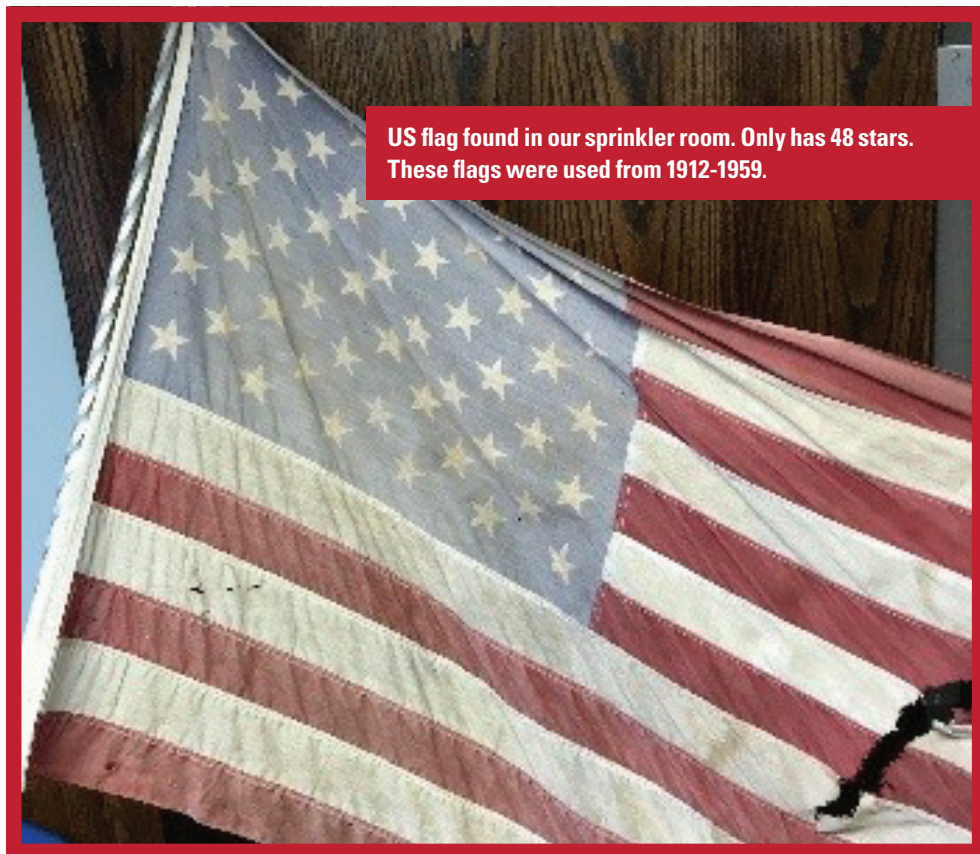




1060 (and counting) days without a lost time incident



2017 WefTec booth (left to right: Dolly Powers, Mark Powers, Kim Perry)



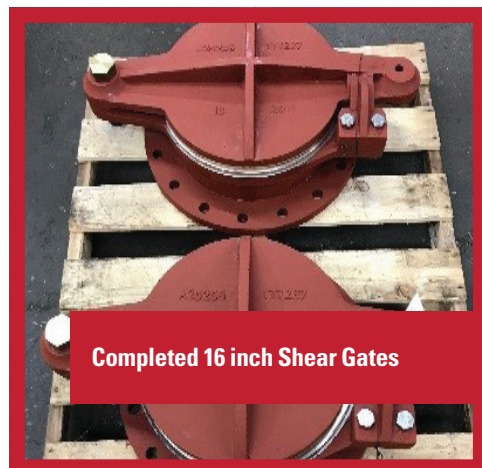
US flag found in our sprinkler room. Only has 48 stars. These flags were used from 1912-1959.



Adjustable stem guides ready for shipment



Custom operator option on a Telescoping Valve



Completed 16 inch Shear Gates