

TROY VALVE

T I M E S

VOL. 7 | SEPTEMBER 2017

What's New at Troy Valve?

There's always something new at Troy Valve. Here's the latest scoop!

A lot has changed since our last issue. Someone offended summer, because it left in a hurry.

But first, on a serious note, it has been a difficult few weeks for the Gulf coast, Florida and the Caribbean. Our thoughts and prayers are with all of those affected by hurricanes Harvey and Irma. The images coming out of the Houston area, Florida and some Caribbean islands are gut wrenching, and we know that there are many other areas in Texas, Louisiana, and Arkansas that are also dealing with the monumental task of cleaning up, and, in many cases, rebuilding. As even more tropical storms continue to form, it's important to remember our friends whose communities have been devastated as well as those who are still in harm's way. We also must be prepared to provide any help needed to the communities affected in the coming weeks and months.

We have quite a bit going on at Troy Valve. We recently launched a new blog on our web site called "Todd Talks." The topics are all over the place and are always a quick, entertaining read. We are also in the final stages of updating our ISO 9001 certification to the latest revision (9001:2015). There are some serious developments coming in September and the months ahead, so read on...

WEFTEC® 2017

(October 2-4, McCormick Place, Chicago, IL)

The trek to Chicago is just around the corner. Navigating the sea of booths and large, attention-grabbing displays is fun and rewarding in many ways. This year, I hope you find your way to booth 1838 to see your friends from Troy Valve. We will have a good selection of our products on hand for you to see and talk to us about. We also have some exciting promotional items to hand out, so get there early, and come see us first.

New Machines

To improve lead times and our overall capabilities, this month will see the installation of 2 brand new vertical CNC milling machines. The HAAS VF-8/50 mills will give us capabilities we didn't have before and be much faster and more reliable than the machines they are replacing. We will also be adding another conventional lathe to our extension stem/operator area.

New Catalogs!

It's a project years in the making. We are thrilled to announce that our product catalogs are finished and are ready for distribution. We will have quite a few copies with us at WEFTEC® in Chicago, so, if you would like one, please stop by and see us. If we run out, we will take your information and make sure we get one out to you quickly.

Product Spotlight

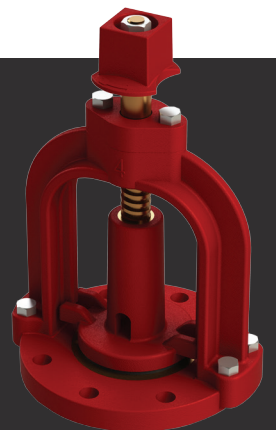


MADE IN THE USA

Mud Valves

Troy Valve has been manufacturing mud valves for over 25 years, but the original Mueller Company design dates back nearly 80 years! Sure, over that time, we've refined and tweaked the original valve, but what you see today is nothing but time-tested, good old-fashioned engineering. Offered in both cast iron and cast 316 stainless steel and in sizes ranging from 3" to 30", Troy Valve has the valve for your application.

Call or go to www.troyvalve.com to learn more today.



▶ Employee Recognition Corner



Todd Johnson Outside Sales Manager

How long have you worked at Penn-Troy?
4 years

What is your position, and what are your common daily duties?

Outside Sales Manager. I meet and speak with customers, distributors, reps, and other manufacturers to advance the Troy Valve brand and answer questions and concerns. I also handle a lot of the marketing for Penn-Troy as well as some inside sales.

What do you like most about your job?

The ability to travel and meet new people. The creative freedom the marketing side of Penn-Troy brings daily.

What are your hobbies?

Running. Playing and watching almost any sport. Organizing my baseball and football card collection.

Do you have a vacation ritual or location?

We generally alternate between a beach vacation and amusement parks right now.

What is your favorite movie?

Oceans 11 (2001) or The Shawshank Redemption

What is your #1 bucket list item?

Go to a Super Bowl and World Series game, experience zero gravity, snorkeling.

Do you have any hidden talents?

Drawing. Trivia games.

Family?

Wife of 10 years and two absolutely beautiful daughters.

How do you unwind outside of work?

I like to hunt, run, and watch sports or educational programs.

▶ A Message From the President

Welcome back to the fall edition of the *Troy Valve Times*. Before sitting down to write this, I was watching the news and saw Senator John McCain being interviewed about his diagnosis with brain cancer. He is fully committed to fighting the disease but also understands that “every life has to end.” He said that he is still full of joy thanks to the memories of his career, in particular those that involved his running for president in 2008. He said being the underdog and fighting his way up was one of the most enjoyable times of his life (I am paraphrasing of course).

I find myself inspired by his words. No, not every day is easy, but the memories that form throughout the years of hard work somehow transform into reaffirming, joyful memories. My hope is that, one day, our team at Penn-Troy can look back at our time here and say that we wrote a chapter of Penn-Troy’s history that was full of meaningful accomplishments and satisfied customers. After all, there is no better feeling than a job well done. And to John McCain, I hope you have many more chapters to write.

Sincerely,

Mark Powers

Mark Powers
President and Chief Executive Officer



▶ Volume 7 Contest Feedback! It’s that simple.

This contest is the easiest we have ever had. This time we will be giving out some of our new Troy Valve promotional items. All you need to do is stop by our booth (1838) at WEFTEC® and mention the *Troy Valve Times* contest, and you can choose a free hat or T-Shirt.



*No names and/or locations will be published. No entries will be used in future issues without consent.



Bracket mounted Rack & Pinion Telescoping Valve rendering



Our New Machine



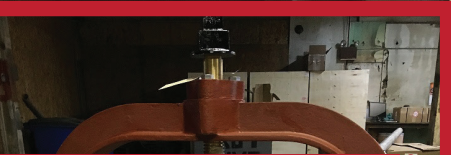
Installing a Telescoping Valve



Made in USA / Pennsylvania



Penn-Troy Team



30 Inch Mud Valve



20 inch cast iron mud valves ready for shipping

