

## What's New at Troy Valve?

There's always something new at Troy Valve. Here's the latest scoop!

It was cold the last time I was putting together our newsletter. Now, the trees have their leaves back, and temperatures have warmed considerably. The windows are open in the shop, and construction cones line the roads once again. Here are just a few of the things going on at Troy Valve.

### **Troy Valve now offers 30 and 36-inch flap valves!**

This has long been a suggestion of our customers, and, as of April 2017, Troy Valve is proud to offer 36" flap valves in cast iron. It's important to note that both the 30" and 36" valves will be resilient-to-bronze seated instead of bronze-to-bronze seated like our other sizes. We also will offer this larger size with a counter weight if your installation requires it.

### **Weftec 2017 prep underway**

Our exhibitor packet came just last week, our hotel reservations have been made, and we're now awaiting our custom email signatures, which will include our booth number. So, be on the lookout for this information when you communicate with us. There may be other significant news coming before Weftec in October, so be sure to stay tuned, and check in with us frequently.

### **Now offering significant price reductions on our flap valves and shear gate valves!**

We talked in our last issue about how we've been using our new ERP software to try to add value for our customers. Well, we're excited to announce that we've been able to follow through on that goal. We recently revised pricing on our flap valves and shear gate valves. At a time when many manufacturers are busy announcing or implementing price increases, we're giving you a break. Revised price sheets are available to our distributors and representatives now. Many of the revisions were quite significant, to say the least. But it's important to note that we cut costs, not corners. You still get the same product and trusted quality, just at a reduced price.



*Happy Summer!*

# ▶ Employee Recognition Corner



## Ike Haflett

### BICERA Valve Assembly

#### How long have you worked at Penn-Troy?

Approximately 6 years

#### What is your position, and what are your common daily duties?

BICERA Valve assembly

#### What do you like most about your job?

Making sure a quality product is complete and shipped on time. I also enjoy the people I work with.

#### What are your hobbies?

Hunting, fishing, landscaping and watching sports.

#### Do you have a vacation ritual or location?

Used to go to Keuka Lake, but now I like to travel to different places.

#### What is your favorite movie?

"Jeremiah Johnson," starring Robert Redford.

#### What is your #1 bucket list item?

Retire and travel, maybe [go] back to Alaska to hunt.

#### Do you have any hidden talents?

I like to sing, landscaping, and storytelling.

#### Family?

Married for 39 years. 1 son, Mark. Daughter-in-law, Amy; and 2 grandchildren, Emma (7) and Colin (4).

#### How do you unwind outside of work?

Relax with family and friends. Cooking outside or just being outside.

## ▶ Product Spotlight



MADE IN THE USA

### Sluice Gate Valves

Sluice gates are true, end-of-line valves, designed to hold back water with minimal leakage in applications ranging from drainage pipes to effluent ponds to distributor boxes. Troy Valve cast iron sluice gates are available in 4", 6", 8" and 12". We also offer 4" cast stainless steel sluice gates. As we focus on reducing costs and refining processes, our sluice gate valves are the next product on our radar screen.

Call or go to [www.troyvalve.com](http://www.troyvalve.com) to learn more today.



# ▶ A Message From the President

Well it's officially summertime in Troy, Pa. I know, not by the weather, but by the line of tractors, manure spreaders, and Penn DOT vehicles all working together to lengthen my daily commute.

There is no doubt Troy is a rural community, and, as a young man growing up here, I couldn't wait to get out. I was fortunate enough to have had the opportunity to live and work in other places. I graduated from Boston University with an electrical engineering degree and had the pleasure of working as an engineer in Boston, and then in Chattanooga Tennessee.

But when my father became terminally ill, it became clear that home was where I needed to be. I've heard the expression "you can't go home again," but my grandfather, who came from a family of immigrants, always told me "home is where the work is."

I'm sure both can be true for different people, and I'm not sure I have a catchy phrase to sum up my feelings about being back in my home town, but I will tell you I'm happy to be here. I'm honored to have the support of the people of Troy Valve and the people of our town. And I'm especially grateful to have the trust of our valued customers. When I see the company improving, growing, and contributing to society, it's something that even my 18-year-old self would have been excited to see.

Wherever you find yourself in life, I hope you're able to find your passion. And, if you ever want to commiserate about your home town, I'll be happy to lend an ear. Who knows? My positive experience may even help you to see your own situation from a different perspective.

Sincerely,

*Mark Powers*

Mark Powers  
President and Chief Executive Officer



## ▶ Volume 6 Contest

Feedback! It's that simple.

Do you have an experience with Troy Valve that you would like us to know about? We want to hear it. Good or bad, please let us know, and we will make sure you get a bag of gourmet popcorn or coffee from our favorite local shop, Mill Street. Participate by emailing your feedback to [todd@troyvalve.com](mailto:todd@troyvalve.com), and you'll receive a reply with all the flavors / varieties you can choose from. Once you make your selection, we will get it out to you.

\*No names and/or locations will be given. No entries will be used in future issues without consent.

Raw 8 inch cast 316 stainless steel mud valve yokes



Recently machined parts



Did you know we made fire hydrants once upon a time?



Former train tracks outside our back door



Office entryway on a beautiful day



Large shipment of telescoping valves leaving for install

